JOIN OUR DART TEAM

WE'RE HIRING

HEAD OF GROUP OCEAN FREIGHT PROCUREMENT & STRATEGY

Employment Type: **Full-time**

Job Responsibilities:

- Negotiate ocean freight rates and service contracts with shipping lines and NVOCCs (Non-Vessel Operating Common Carriers).
- Source and manage ocean freight capacity to meet customer demand & RFQ, focusing on cost-effectiveness, reliability, and efficiency.
- Identify and onboard new carriers or vendors to improve service offerings and ensure diversified supply chains.
- Ensure that procurement contracts align with company compliance, regulations, and legal standards.
- Build and maintain strong relationships with key shipping lines, carriers, and other service providers.
- Monitor carrier performance through key metrics (e.g., delivery time, reliability, cost) and ensure SLAs (Service Level Agreements) are met.
- Resolve issues or disputes related to service, rates, or contractual terms.
- Develop and implement ocean freight procurement strategies that align with the company's long-term goals.
- Analyze global market trends, shipping regulations, and geopolitical factors affecting the ocean freight industry to adjust strategies as needed.
- Work closely with the group management & respective stake holders of the product of DGL offices.
- Identify opportunities for cost-saving initiatives and continuous process improvements.
- Continuous evaluation of product budget set for DGL offices in line with growth set for the group.
- Regularly review freight spend and optimize transportation routes and carrier selection to ensure the most efficient and economical solutions.
- Provide regular reporting and analysis of ocean freight performance metrics, procurement savings, and market trends in line with budgeted growth of the product
- Engagement & involvement for correction & progress for required improvements of a particular station / product

Professional Skills Required:

- Excellent negotiation and vendor management skills & carrier relationship.
- Strong analytical and problem-solving abilities.
- Knowledge of market trends and factors influencing ocean freight pricing and capacity.
- Proficient in data analysis and reporting tools.
- Good understanding of freight forwarding processes and regulations.
- Strong communication and interpersonal skills to work effectively across departments and with external stakeholders.
- Ability to manage multiple priorities in a fast-paced environment.
- Strategic thinking and ability to adapt to changing market conditions.

DGL HOLDINGS PTE. LTD.
A: 43 Changi South Ave 2
Singapore 079903

Tel: +65 6542 0330

dart GLOBAL LOGISTICS

Please inbox your CV together with names and contact details of two non-related referees to the email below, mentioning the position applied for in the subject line to **buddhika.perera@dartglobal.com**