

JOIN OUR **DART**IN TEAM

WE'RE HIRING

Sales Executive/Sales Manager Ahmedabad & Baroda

 Ahmedabad & Baroda

Employment Type: **Full-time**

Dart Global Logistics is seeking an experienced and motivated Sales Executive / Sales Manager to join our growing team in Ahmedabad and Baroda. The ideal candidate must have a strong background in freight forwarding, logistics, or supply chain sales, with a proven ability to develop new business and manage key client relationships.

Job Responsibilities:

- Develop new business opportunities in international and domestic logistics.
- Manage and retain existing customer accounts to drive revenue growth.
- Meet assigned sales targets and profitability goals.
- Conduct regular client visits, presentations, and market analysis.
- Collaborate with internal operations and customer service teams for seamless service delivery.
- Prepare and present sales performance reports and forecasts.

Professional Skills Required:

- Minimum 3 years of sales experience in logistics/ freight forwarding industry.
- Proven record of achieving sales and revenue targets.
- Strong communication, negotiation, and relationship-building skills.
- Self-driven, target-oriented, and able to work independently.
- Bachelor's degree in Business, Marketing, or related discipline.
- Knowledge of the Ahmedabad / Baroda logistics market preferred.

Why Join Dart Global Logistics:

- Dynamic and professional work environment.
- Competitive salary and incentive structure.
- Opportunity to grow with a global logistics brand.



Interested candidates may send their resume to **meena.amd@dartglobal.com** with the subject line "Sales Executive/Manager – Ahmedabad or Baroda"